

Q2 '19: Profitable quarter





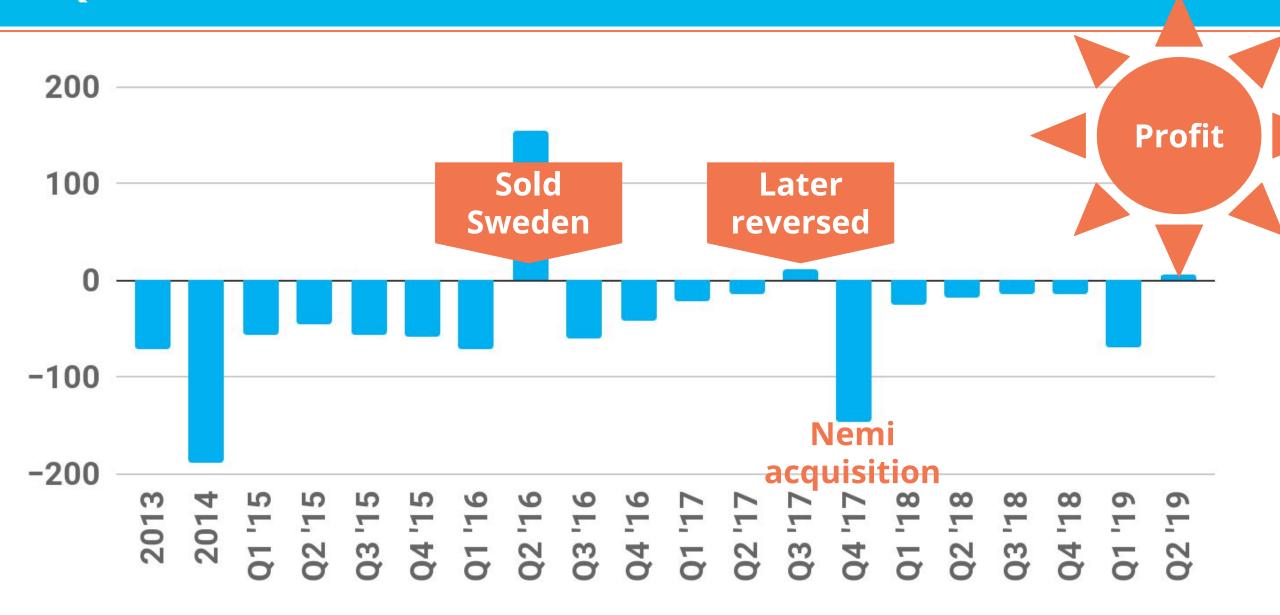
Highlights

Financial Review

Outlook & Conclusion

First time profitable quarter: MNOK 6.7 Claims and cost ratios coming down Strong growth of 17.8% Significant price measures continuing

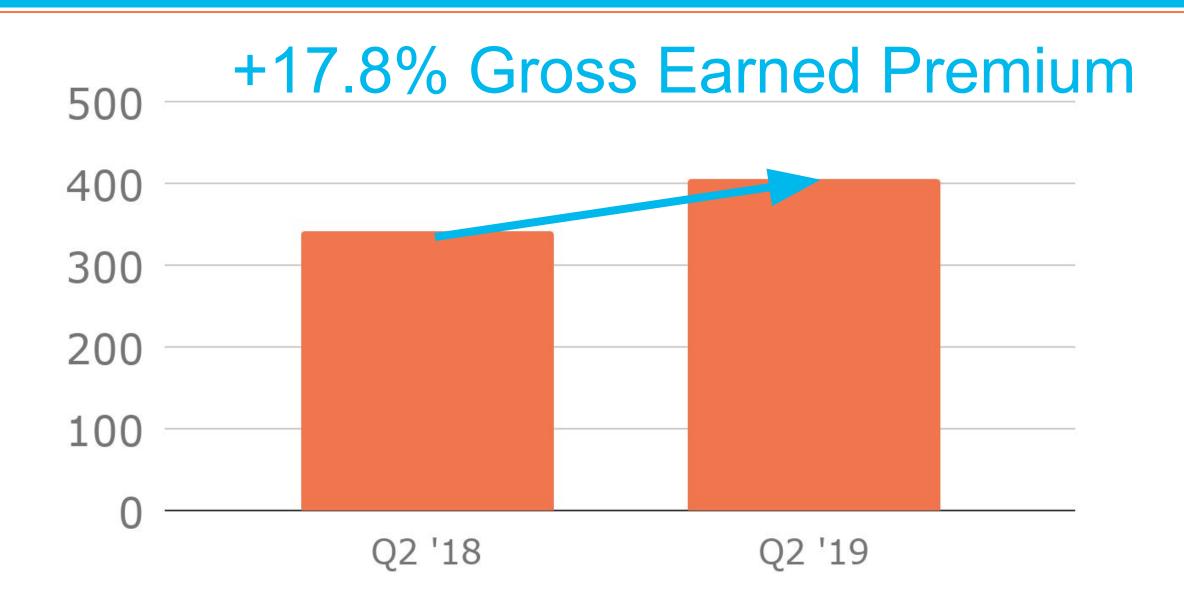
Q2 '19 Profitable



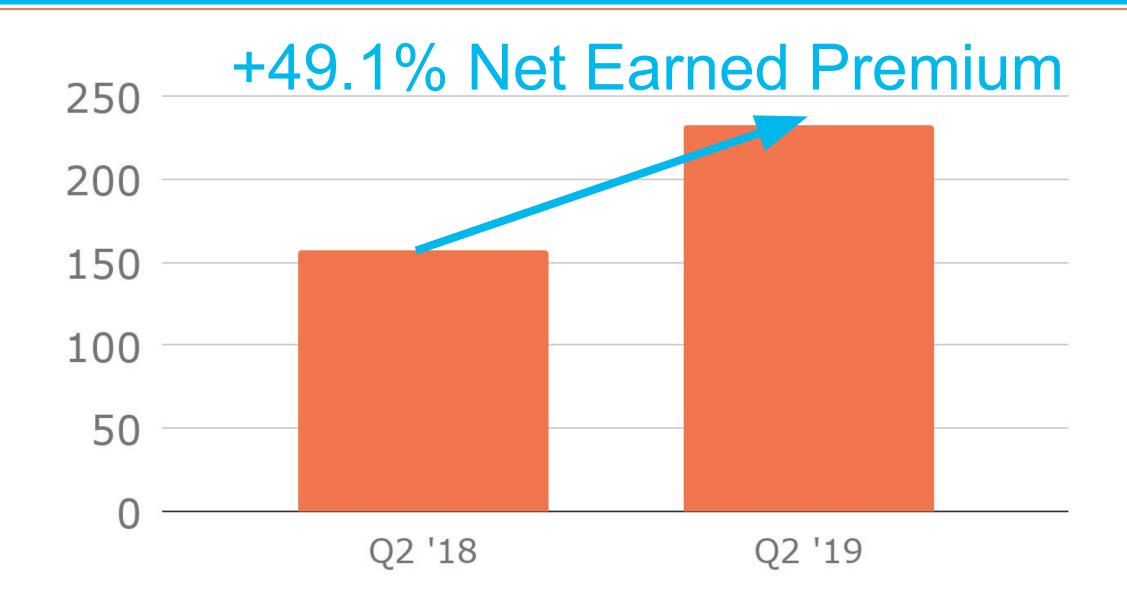
Q2 vs. Medium term targets

Targets	Q2	Status
Growth ≥10%	18%	
Net claims 70%	70%	
Costs 20-22%	Admin 13%	0
	Sales 13%	0
Solvency >130%	132%	

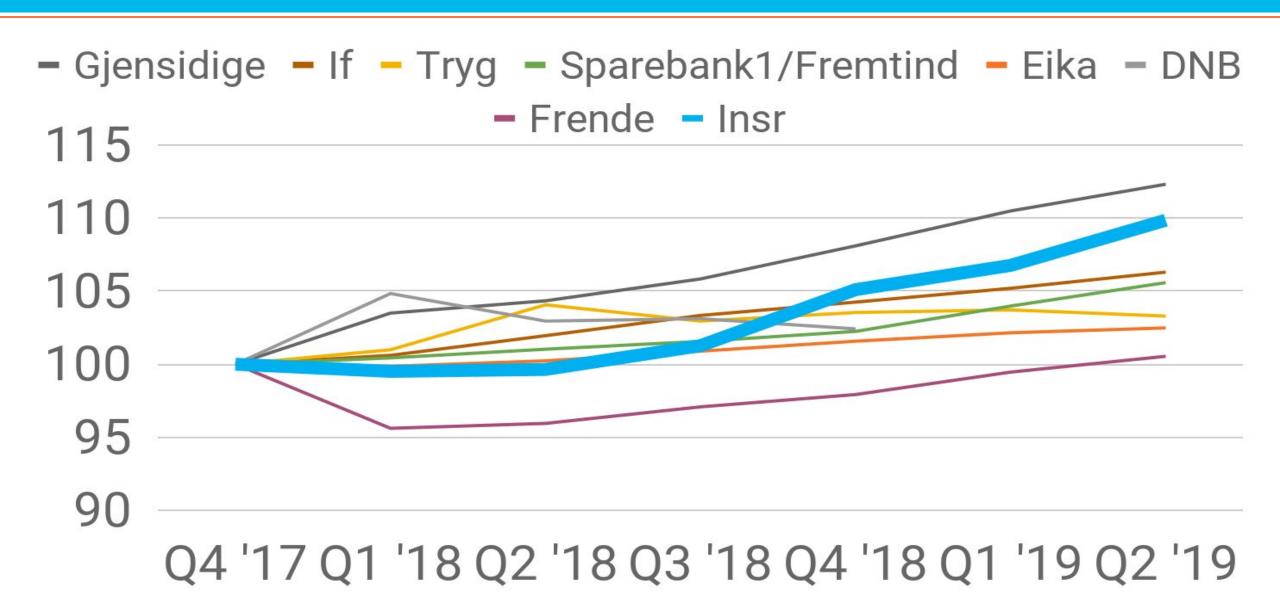
Strong growth



Strong growth in retained revenue



Ongoing motor repricing







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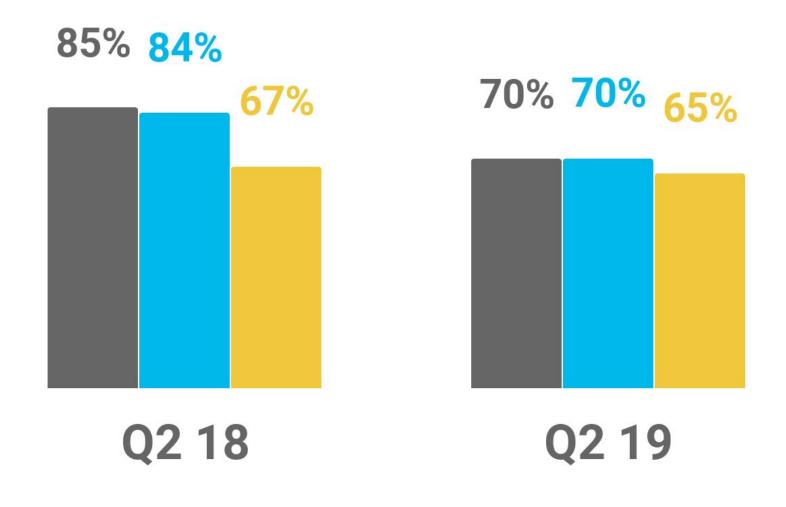
Q2 results

(MNOK except otherwise stated)	Q2 2019	Q2 2018
Gross earned premium	405	343
Gross claims incurred	(281)	(292)
Sales costs	(53)	(42)
Administration costs	(52)	(47)
Gross underwriting result	20	(37)
Reinsurance share of premium	(170)	(186)
Reinsurance share of claims	118	161
Commissions received	39	44
Reinsurance result	(13)	20
Net underwriting result	7	(17)
Investment Return	4	2
Other items	(4)	(2)
Net result	7	(17)

H1 results

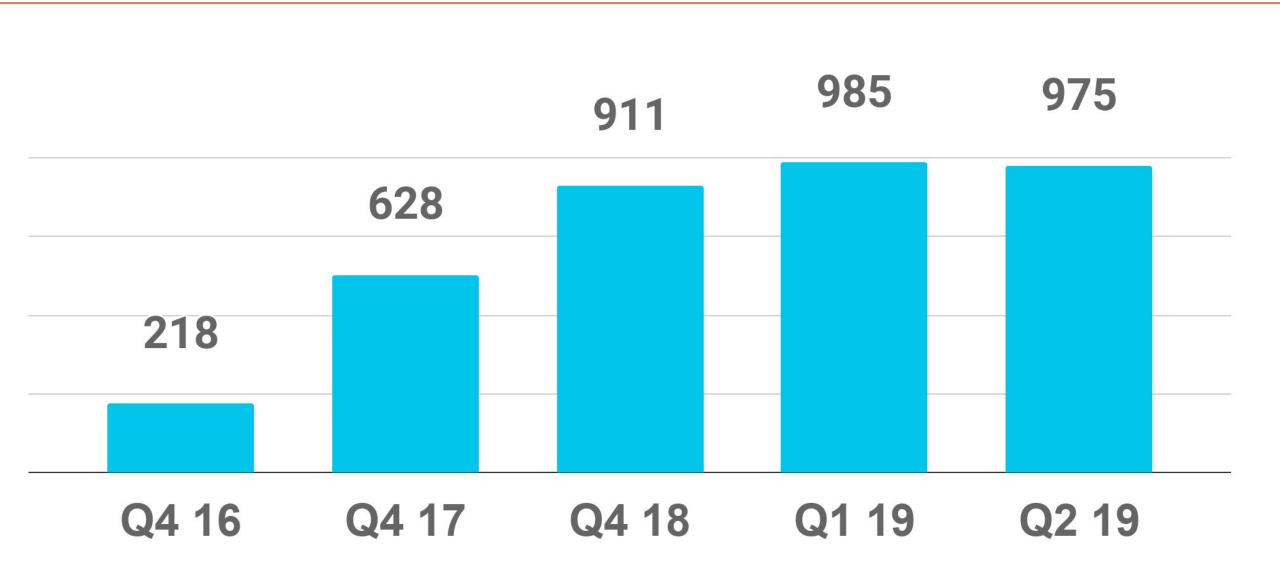
(MNOK except otherwise stated)	YTD 2019	YTD 2018
Gross earned premium	800	684
Gross claims incurred	(652)	(587)
Sales costs	(119)	(82)
Administration costs	(105)	(98)
Gross underwriting result	(77)	(83)
Reinsurance share of premium	(335)	(376)
Reinsurance share of claims	282	331
Commissions received	65	86
Reinsurance result	12	41
Net underwriting result	(65)	(43)
Investment Return	8	4
Other items	(6)	(3)
Net result	(63)	(42)

Loss ratio

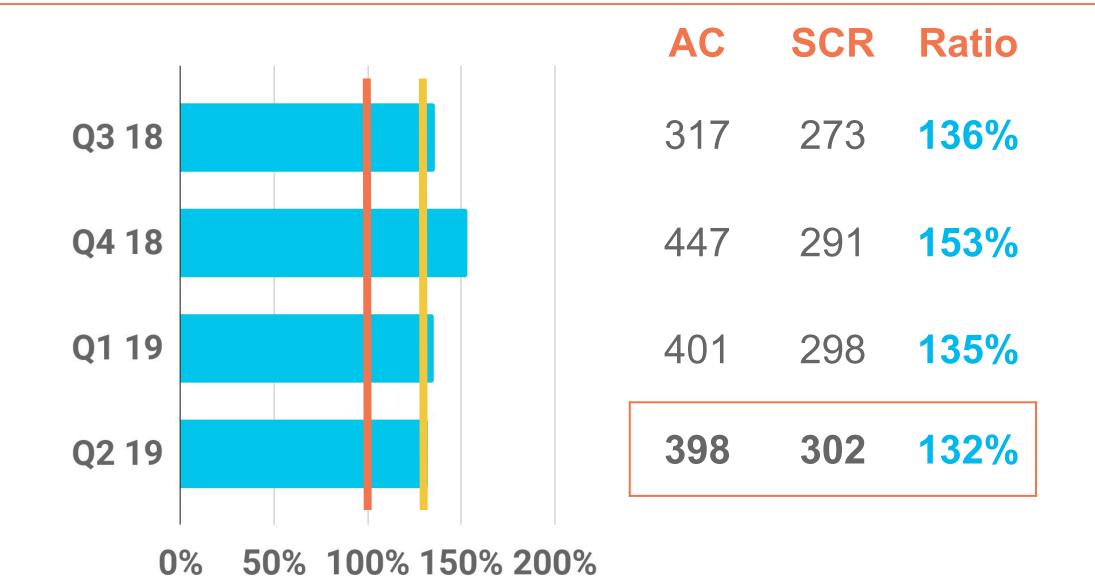


- Insr gross
- Insr net
- Norwegian market

Investment assets



Solvency Ratio 132%







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Summary

Profitable quarter

Still growth

Claims result improving

Prices are increasing

2019 Expectations

Loss and cost ratios downwards Aiming for profitability in '19 Challenging due to result YTD Q2 encouraging

Medium term targets

Portfolio growth

Gross combined ratio

Solvency ratio

Low double digit

90 - 92%

Above 130%

Established player in an industry with high entry barriers and attractive dynamics

Flexible and agile business model supporting challenger position

I D S C

Management with proven track record and extensive insurance expertise

Financially and operationally restructured; ready for disciplined growth

Disclaimer



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